



## OUR CLIENT

Our client is a leading international financial technology company transforming the future of financial innovation across three continents. The company was established over 15 years ago and has been at the forefront of fintech innovation, building and growing successful companies across the globe. Her mission is to revolutionize the financial landscape and empower individuals and businesses with cutting-edge financial solutions.

## ROLE PROFILE

Our client is seeking to identify an ambitious, experienced and visionary Chief Operating Officer (COO) to start and lead the operations of their new business in Africa.

<b>Job Title</b>	Chief Operating Officer
<b>Reports to</b>	Chief Executive Officer
<b>Location</b>	Cape Town, South Africa
<b>Compensation</b>	Attractive

## Job Description

### Responsibilities and Accountabilities

- i. Leverage expertise in microfinance and online/retail lending to drive operational excellence.
- ii. Develop and execute business strategies that ensure sustainable growth and profitability
- iii. Lead by example, promoting a culture of innovation, collaboration, and accountability.
- iv. Build and motivate high-performing teams to achieve their full potential.
- v. Utilize negotiation skills to secure key strategic partnerships and boost business success.

## Compensation & Benefits

- Official employment and a comprehensive social package
- Health insurance compensation
- Experience working with a global, diverse team
- Broad opportunities for career growth
- Additional bonuses and motivation packages
- All the tools and training you need for professional success



### **Qualification / Experience**

- 5+ years of experience in a similar role within a microfinance organization.
- Deep understanding of microfinance and business management.
- Proficiency and expertise in local payment and finance infrastructure.
- Proven success in online/retail lending (microfinance sector).
- Strong business development and strategy-building skills.
- High level of responsibility and self-organization.
- Excellent leadership and team-building abilities.
- Skilled in negotiations and defending business positions

To indicate your interest, please e-mail your updated resume with the position title as the “Subject” to [research@talentstonefinance.com](mailto:research@talentstonefinance.com)