



## OUR CLIENT

Our client is a global investment management and advisory company with a strong focus on the African markets. The company is incorporated in the United States of America but mainly operates in Africa. The company is also a venture investment group that builds and launches start-up companies across Africa, investing at the greenfield and early stages. It identifies opportunities to launch new businesses and develops ventures from start to finish. It has a pipeline of projects at various stages of development within the region.

On a strategy side, they have a strong value to business development with a solid understanding of all the; investment requirements, compliance and risk elements in order to achieve success within the African Market whilst maintaining a very client centric approach.

## BACKGROUND

As part of its expansion strategy, our client has identified the immediate need to recruit a competent and suitably qualified professional to fill the position of **Vice President, Investments** for its business. This is a unique and rewarding opportunity for exceptional, highly motivated, and energetic result-oriented individual to step up and make a difference by contributing directly to growth within the African market. The role holder will be based in **Lagos, Nigeria**.

## ROLE PROFILE

|                   |                             |
|-------------------|-----------------------------|
| <b>Department</b> | Investments                 |
| <b>Job Title</b>  | Vice President, Investments |
| <b>Reports to</b> | MD / CEO                    |
| <b>Grade</b>      | Vice President              |

## Job Description

The firm is seeking an Investment Manager to join the team to help lead evaluation and development of new ventures. This role will require the ability to work independently and take ownership of solving problems in difficult operating conditions. In addition to being excited about building new companies in Africa, successful applicants should be intellectually curious and have a sense of entrepreneurship and adventure.

## Responsibilities

- Develop the outlook and corresponding investment theses;
- Source, analyse and propose potential investments based on the company's investment criteria;
- Carry out research and develop an implementation strategy for ventures built by the team;
- Manage the execution process of ventures;
- Develop efficient investment processes and procedures;
- Execute special projects as needed



## **Qualification / Experience**

- University degree from a top-tier global institution required; advanced degree (MBA or similar) preferred
- 6+ years' experience in investment, finance/capital markets, business and strategy consulting, operations, or related areas
- Strong entrepreneurial spirit with empathy and good judgment in evaluating, supporting, and interacting with high-performance entrepreneurs.
- Management consulting or advisory experience in the investment, agriculture and/or real estate sectors will be preferred
- Strong background in designing and executing analysis;
- Experience working in emerging markets;
- Experience as a team manager, setting goals and delivering results with a team of qualified professionals

## **Skills**

- Excellent communication skills and ability to explain complex ideas simply;
- Proven ability to execute on an investment thesis
- Highly motivated self-starter who creates opportunity, does not wait for direction, solves her/his own problems, is highly organized and operates with limited management.
- Exceptional written and verbal communication skills
- Exceptional sales skills and comfortable with aggressive goals
- Recognized strong interpersonal and relationship management skills
- Strong working knowledge of technology.

## **Benefits**

- Stand at the forefront of change, creating new African ventures
- Take ownership of investment projects and play a part in the strategic direction of the ventures.
- Work in a challenging environment with bright, driven colleagues

You will be offered a strong basic salary and compensation package.

To apply, please download and complete an application questionnaire on [www.talentstonefinance.com/candidates.html](http://www.talentstonefinance.com/candidates.html) and send a copy of your updated resume with the completed questionnaire to [hello@talentstoneafrica.com](mailto:hello@talentstoneafrica.com)

Please note that applications will be treated on a rolling basis and only shortlisted candidates will be contacted.